

# VALUATION OF MEDICAL OFFICE SPACE

The Institute of Assessing Officers affiliated with the New York State Assessors' Association  
Presents a One Day Seminar At:

## Homewood Suites by Hilton New Windsor, New York

**November 3, 2017**



This updated One Day seminar examines the various components of value specific to medical office space. A discussion of the specific needs of "medical" versus "general" office utilization will identify physical characteristics necessary for understanding the market value for this type of specialized property. The three approaches to value: Sales Comparison Analysis, Income Approach and Cost Approach will be discussed relative to how each can be reliably used to value medical office space. Other topics include: sources of data, measurements of obsolescence, units of comparison, market adjustments, and capitalization rate development.

**Instructor - Nathan Gabbert, IAO**



### Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award (6) six re-certification credits to all Institute Members who attend this seminar. Eligible Assessors and County Directors who attend will receive continuing education credit and reimbursement from ORPS, pursuant to their rules.

### General Information

Registration: 8:30 AM  
Seminar: 9:00 AM to 4:00 PM  
Location:

**Homewood Suites  
180 Breunig Rd  
New Windsor, NY 12553  
(845) 567-2700**

Tuition:  
\$100.00 - IAO Members  
\$110.00 - NYSAA Members  
\$150.00 - All Others

Please indicate membership status

Tuition Includes:  
Course Materials, Coffee, Pastry,  
Lunch, Breaks

**Approved for DOS Credit**

Enrollment is limited to the first 40 applications received. No refunds after **October 27, 2017**. Consider your reservation confirmed unless otherwise notified, Call - Dennis Ketcham, IAO for additional information at (845) 457-2650 or Email: dketcham@townofmontgomery.com

Reservations Must Be Made By  
**October 27, 2017**

Name: \_\_\_\_\_ Telephone: \_\_\_\_\_

Town: \_\_\_\_\_ Fax: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_

City / State / Zip \_\_\_\_\_

Please Indicate IAO - Yes \_\_\_\_\_ No \_\_\_\_\_

Enclose a check or your Municipality's completed voucher for the amount you qualify for. Make checks payable to: **New York State Assessors' Association**

**C/O Dennis R. Ketcham, IAO  
Government Center  
110 Bracken Rd  
Montgomery, NY 12549**

**Or register and pay online at [www.nyassessor.com](http://www.nyassessor.com)**