

CRITIQUING APPRAISALS FOR ASSESSMENT CHALLENGES

The Institute of Assessing Officers affiliated with the New York State Assessors' Association
Presents a One Day Seminar At:

Saratoga County Solar Building Ballston Spa, NY

November 3, 2017



In this One Day seminar we will examine the telltale signs of appraisals that are intended to mislead and the reports that are truly objective. We will learn the most common ways an appraisal can mislead; this is accomplished by techniques like the "Death by a thousand cuts" or the "Omission". We will also learn what questions to ask appraisers and exactly what you can do, if an appraisal report is found to be faulty. This seminar is structured for all levels of assessment professionals and will cover both Residential and Commercial appraisal reports. We will be involved in case studies so be sure to bring your calculator to class.

Instructor - John Zukowski, MAI, IAO, SRA



Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award (6) six re-certification credits to all Institute Members who attend this seminar. Eligible Assessors and County Directors who attend will receive continuing education credit and reimbursement from ORPS, pursuant to their rules.

General Information

Registration: 8:30 AM
Seminar: 9:00 AM to 4:00 PM
Location: **Saratoga County Complex,
Building 5 (solar building) 50
West High Street
Ballston Spa, NY 12020**

Reservations Must Be Made By
October 27, 2017

Tuition:
\$100.00 - IAO Members
\$110.00 - NYSAA Members
\$150.00 - All Others

Please **CIRCLE** Membership Status
Tuition Includes:
Course Materials, Coffee, Pastry,
Lunch, Breaks

NOT APPROVED FOR DOS CREDITS

Enrollment is limited to the first 40 applications received. No refunds after **October 27, 2017**. Consider your reservation confirmed unless otherwise notified, Call - William Purtell, IAO for additional information at (518) 688-1200 ext. 403 or
Email: wpurtell@townofglenville.org

Enclose a check or your Municipality's completed voucher for the amount you qualify for. Make checks payable to: **New York State Assessors' Association**

**C/O William Purtell, IAO
Town of Glenville
18 Glenridge Road
Glenville, NY 12302**

Name: _____ Telephone: _____

Town: _____ Fax: _____

Title: _____ Email: _____

Address: _____

City / State / Zip _____

Please Indicate IAO - Yes _____ No _____

Or register and pay online at www.nyassessor.com