

**SEMINAR ON APPRAISING APPLICATION**  
**CORNELL UNIVERSITY - ITHACA, N.Y. - JULY 17 THROUGH JULY 21, 2017**  
**Enrollment is Limited**

**TUITION:** (check appropriate one)

**5 DAY COURSES**

- \_\_\_ \$450.00 for members of the I.A.O.
- \_\_\_ \$470.00 for members of the N.Y.S.A.A.
- \_\_\_ \$550.00 for nonmembers of the N.Y.S.A.A.

**3 DAY OR 4 DAY OR TWO 2 DAY COURSES**

- \_\_\_ \$380.00 for members of the I.A.O.
- \_\_\_ \$400.00 for members of the N.Y.S.A.A.
- \_\_\_ \$480.00 for nonmembers of the N.Y.S.A.A.

**SINGLE 2 DAY COURSE**

- \_\_\_ \$240.00 for members of the I.A.O.
- \_\_\_ \$260.00 for members of the N.Y.S.A.A.
- \_\_\_ \$320.00 for nonmembers of the N.Y.S.A.A.

**Text Book Required for Courses 1 & 2**  
*The Appraisal of Real Estate, 12th Edition* Appraisal Institute

***The Appraisal of Real Estate Textbook \$55.00* \_\_\_\_\_**

**(\*\* COURSES REQUIRED FOR BASIC CERTIFICATION)**

**COURSES (5 DAY):**

- 1. \_\_\_ Appraisal Principles and Procedures \*\*
- 2. \_\_\_ Application of the Three Approaches to Value\*\*
- 3. \_\_\_ Farm Appraisal\*\*
- 4. \_\_\_ Exemption Administration

**COURSE (3 DAY): Tuesday, Wednesday & Thursday**

- 5. \_\_\_ Fundamentals of Mass Appraisal\*\*

**COURSE (4 DAY): Monday, Tuesday, Wednesday & Thursday**

- 6. \_\_\_ Instructor Training
- 7. \_\_\_ Commercial Valuation In Excel
- 8. \_\_\_ Market/Sales Comparison Approach to Value

**COURSES (2 DAY):**

**Monday - Tuesday**

- 9. \_\_\_ Solar Valuation – Rent VS Own
- 10. \_\_\_ Architectural Features That Affect Value-Grade/Style/Condition

**Wednesday – Thursday**

- 11. \_\_\_ Valuation of Big Box Stores
- 12. \_\_\_ Valuation of Hotels

**FULL PAYMENT or completed ready for signature voucher must accompany this application.**

PRINT, TYPE, OR ATTACH BUSINESS CARD:

Name (First) \_\_\_\_\_ (Middle Initial) \_\_\_\_\_ (Last) \_\_\_\_\_ (Designation) \_\_\_\_\_

Title \_\_\_\_\_ Municipality/Company \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Office Phone ( \_\_\_\_\_ ) \_\_\_\_\_ Cell Phone ( \_\_\_\_\_ ) \_\_\_\_\_ Fax # ( \_\_\_\_\_ ) \_\_\_\_\_

E-mail Address \_\_\_\_\_

Make Checks Payable to: New York State Assessors' Association  
Mail to: N.Y.S.A.A., David W. Briggs, FIAO, Executive Director  
PO Box 5586, Cortland, NY, 13045  
Phone: (315) 706-3424 Fax: (315) 410-5660 Email: nysaa@nyassessor.com