

# VALUATION OF RESTAURANTS

The Institute of Assessing Officers affiliated with the New York State Assessors' Association  
Presents a One Day Seminar At:

**Maplewood Suites  
Syracuse, New York**

**March 9, 2018**



This One Day Seminar is designed to assist Assessors and Appraisers in identifying the components in the valuation of Restaurant type properties. Areas to be discussed are: value in use, market value, value as a going concern or business and leased fee value. Also the Three Approaches to Value and each approaches relevance will be discussed. A case study will be used to allow the participants a better understanding of the appraisal process. Attendees are expected to bring a calculator.

**Instructor - John Zukowski, MAI, IAO, SRA**



## Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award (6) six re-certification credits to all Institute Members who attend this seminar. Eligible Assessors and County Directors who attend will receive continuing education credit and reimbursement from ORPS, pursuant to their rules.

## General Information

Registration: 8:30 AM  
Seminar: 9:00 AM to 4:00 PM  
Location:

**Maplewood Suites  
400 7th North Street  
Liverpool, NY 13088  
(315) 451-1511**

Tuition:  
\$100.00 - IAO Members  
\$110.00 - NYSAA Members  
\$150.00 - All Others

Please **CIRCLE** membership status

Tuition Includes:  
Course Materials, Coffee, Pastry,  
Lunch, Breaks

Enrollment is limited to the first 40 applications received. No refunds after **March 2, 2018**. Consider your reservation confirmed unless otherwise notified, Call - Denise Trudell, IAO for additional information at (315) 451-3231 or Email: [dtrudell@salina.ny.us](mailto:dtrudell@salina.ny.us)

Reservations Must Be Made By  
**March 2, 2018**

**APPROVED FOR DOS CREDITS**

Name: \_\_\_\_\_ Telephone: \_\_\_\_\_

Town: \_\_\_\_\_ Fax: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_

City / State / Zip \_\_\_\_\_

Please Indicate IAO - Yes \_\_\_\_\_ No \_\_\_\_\_

Enclose a check or your Municipality's completed voucher for the amount you qualify for. Make checks payable to: **New York State Assessors' Association**

**C/O Denise Trudell, IAO  
201 School Road  
Liverpool, NY 13088**

**Or register and pay online at [www.nyassessor.com](http://www.nyassessor.com)**